



Balfour Capital Group CBRE Group, Inc.

CBRE Group, Inc. is a leading global commercial real estate services and investment firm. The company offers a wide range of services, including leasing, property and project management, capital markets advisory, and investment management. CBRE serves the real estate needs of a diverse clientele, including owners, investors, and occupiers, across various property types and geographies.

1. Top 5 Competitors:

CBRE's primary competitors in the commercial real estate services industry include:

- **1. Jones Lang LaSalle Incorporated (JLL):** A global professional services firm specializing in real estate and investment management.
- **2. Cushman & Wakefield plc (CWK):** A global real estate services firm offering a range of services to occupiers and investors.
- **3. Colliers International Group Inc. (CIGI):** A diversified professional services and investment management company.
- **4. Savills plc:** A global real estate services provider listed on the London Stock Exchange.
- **5. Newmark Group, Inc. (NMRK):** A full-service commercial real estate services business.

2. Largest Institutional Shareholders:

As of the latest available data, the top institutional shareholders of CBRE Group, Inc. are:

- The Vanguard Group, Inc.: Holds approximately 16.4% of shares.
- BlackRock, Inc.: Holds approximately 9.42% of shares.
- Harris Associates L.P.: Holds approximately 5.15% of shares.
- State Street Global Advisors, Inc.: Holds approximately 4.4% of shares.
- FMR LLC: Holds approximately 2.65% of shares.

3. Management Team:

CBRE's executive leadership includes:

- **Robert E. Sulentic:** President and Chief Executive Officer.
- **Emma E. Giamartino:** Chief Financial Officer and Chief Investment Officer.
- **Chandra Dhandapani:** Chief Administrative Officer.
- **Daniel G. Queenan:** Chief Executive Officer of Real Estate Investments.
- **Michael J. Lafitte:** Global Chief Executive Officer of Advisory Services.



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4. Revenue:

In the third quarter of 2024, CBRE reported revenue of \$9.04 billion, representing a 14.8% increase from the same period in the previous year.

5. Institutions with Buy Recommendations:

As of January 15, 2025, Morgan Stanley upgraded CBRE Group from "Equal-Weight" to "Overweight," indicating a positive outlook on the stock.

6. Summary of Analyst Sentiment:

CBRE Group has received a consensus rating of "Moderate Buy" from analysts, with an average price target of \$148.56. This consensus is based on 7 buy ratings and 2 hold ratings.

8. Insider Buying and Selling Over the Last 24 Months:

Over the past 24 months, there has been notable insider activity:

• Insider Sales:

- On November 14, 2023, Emma Giamartino sold 1,064 shares at \$76.53 per share.
- On August 29, 2023, ValueAct Capital Management, L.P. sold 1,200,000 shares at \$84.41 per share.
- On August 11, 2023, Chandra Dhandapani sold 6,551 shares at \$84.10 per share.
- On August 3, 2023, Lindsey Caplan sold 1,565 shares at \$83.08 per share.
- On August 1, 2023, ValueAct Capital Management, L.P. sold 3,400,000 shares at \$80.80 per share.
- On May 30, 2023, Chandra Dhandapani sold 6,616 shares at \$75.40 per share.

There have been no significant insider purchases reported during this period. Please note that insider transactions can be influenced by various factors and may not necessarily indicate the company's future performance.