



Balfour Capital Group Alico, Inc.

Alico, Inc., founded in 1960, is an agribusiness and land management company based in Fort Myers, Florida. The company operates in two primary segments:

- Alico Citrus: Involves planting, owning, cultivating, and managing citrus groves to produce fruit for sale to both fresh and processed citrus markets. This segment also offers value-added services such as contracting for harvesting, marketing, and hauling of citrus.
- Land Management and Other Operations: Engages in activities related to native plant sales, grazing and hunting leases, conservation of unimproved native pastureland, rock mining royalties, and leasing of improved farmland.

1. Top 5 Competitors

Alico's main competitors include:

- Limoneira (NASDAQ: LMNR)
- Archer-Daniels-Midland (NYSE: ADM)
- Bunge Limited (NYSE: BG)
- Ingredion Incorporated (NYSE: INGR)
- Darling Ingredients (NYSE: DAR)

These companies operate in the agricultural products and services industry, offering similar products and services as Alico.

2. Largest Institutional Shareholders

As of recent filings, major institutional shareholders of Alico include:

- Gate City Capital Management LLC
- Dimensional Fund Advisors LP
- Pacific Ridge Capital Partners LLC
- Towerview LLC
- CM Management LLC
- JCP Investment Management LLC
- Vanguard Group Inc.

Collectively, institutional investors own approximately 62.28% of Alico's outstanding shares.



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3. Management Team:

Key executives at Alico are:

- John E. Kiernan: President, Chief Executive Officer, and Director
- Bradley Heine: Chief Financial Officer and Accounting Officer
- James E. Sampel: Chief Information Officer
- Danny Keith Sutton: President and General Manager of Alico Citrus
- Mary Molina: Director of Administration and Corporate Secretary
- Lydia Gavner: Chief of Staff
- Richard Strickland: Chief Citrus Research Executive
- Janet Barber: Controller

4. Revenue

For the fiscal year ending September 30, 2024, Alico reported revenues of approximately \$18.11 million.

5. Institutions with Buy Recommendations:

Specific institutions with buy recommendations for Alico are not detailed in the available sources. Analyst coverage for smaller companies like Alico may be limited. Investors are advised to consult financial platforms or brokerage reports for the most recent analyst opinions.

6. Summary of Analyst Sentiment:

Detailed analyst sentiment for Alico is not extensively covered in the provided sources. Given the company's market capitalization and industry focus, it may receive limited attention from major analysts. Investors should consider reviewing the company's financial reports and market performance for independent assessment.



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7. Insider Buying and Selling Over the Last 24 Months:

Over the past 24 months, insider trading activity includes:

- Katherine English (Director): Sold 1,100 shares on October 13, 2022, at an average price of \$29.52 per share.
- James Sampel (Insider): Sold 3,000 shares on May 24, 2022, at an average price of \$42.00 per share. [marketbeat.com](https://www.marketbeat.com)

No insider purchases were reported during this period.

Please note that financial data and insider activities are subject to change. For the most current information, it's recommended to consult Alico's official investor relations materials and reputable financial news sources.

