



Balfour Capital Group Accenture PLC

Accenture plc (ticker symbol: ACN) is a global professional services company specializing in information technology (IT) services and consulting. Headquartered in Dublin, Ireland, Accenture offers a broad range of services, including strategy and consulting, interactive, technology, and operations services. The company serves clients across more than 120 countries and operates in various industries, such as communications, media, technology, financial services, health and public service, products, and resources.

1. Top 5 Competitors

Accenture faces competition from several prominent firms in the consulting and IT services industry. Its top five competitors include:

- IBM: A multinational technology and consulting company offering a wide range of services, including cloud computing, artificial intelligence, and enterprise consulting.
- Deloitte: One of the "Big Four" accounting organizations, providing audit, consulting, tax, and advisory services to a vast array of industries.
- McKinsey & Company: A global management consulting firm that advises organizations on strategic management to enhance performance across various sectors.
- PricewaterhouseCoopers (PwC): Another "Big Four" firm offering professional services in audit, assurance, consulting, and tax.
- Capgemini: A global leader in consulting, technology services, and digital transformation, focusing on innovation to address clients' opportunities in the evolving world of cloud, digital, and platforms.

2. Largest Institutional Shareholders

As of September 30, 2016, the largest institutional shareholders of Accenture included:

- MFS Investment Management: 6.69% ownership.
- The Vanguard Group, Inc.: 6.34% ownership.
- Capital Research Global Investors: 4.33% ownership.
- Wellington Management Company, LLP: 3.58% ownership.
- BlackRock Institutional Trust Company, N.A.: 2.67% ownership.



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3. Management Team:

Accenture's leadership team is composed of experienced professionals overseeing various aspects of the company's operations. As of December 2024, the CEO is Julie Sweet.

4. Revenue

In the fiscal year 2024, Accenture reported revenues of \$64.896 billion USD.

5. Institutions with Buy Recommendations:

Analyst sentiment towards Accenture's stock has been generally positive. For instance, CFRA analyst Brooks Idlet reiterated a strong buy rating on Accenture's stock in September 2024, raising the price target to \$424 from \$376. This optimism was based on Accenture's continued growth in artificial intelligence bookings and its early leadership in the AI sector.

6. Summary of Analyst Sentiment:

Analysts have maintained a bullish outlook on Accenture, citing its strong performance in emerging technologies like generative AI. However, some concerns have been raised due to federal spending cuts affecting Accenture's federal services unit, which accounted for about 8% of its \$16.7 billion global revenue in the last reported quarter.

7. Insider Buying and Selling Over the Last 24 Months:

Over the past 24 months, Accenture insiders have engaged in various transactions:

- Shares Purchased: 162,542 shares across 114 transactions.
- Shares Sold: 85,976 shares across 21 transactions.
- Net Shares Purchased (Sold): 76,566 shares across 135 transactions.

Notable insider sales include transactions by executives such as Ellyn Shook, Jean-Marc Ollagnier, and Julie Spellman Sweet.

These insider activities provide insight into the confidence levels of Accenture's leadership regarding the company's future performance.