



Balfour Capital Group Archer-Daniels-Midland Company

Archer Daniels Midland Company (ADM) is a global leader in human and animal nutrition and the world's premier agricultural origination and processing company. The company transforms crops into ingredients and solutions for foods, beverages, supplements, and animal feed. ADM operates more than 270 plants and 420 crop procurement facilities worldwide, processing oilseeds, corn, wheat, cocoa, and other agricultural commodities.

1. Top 5 Competitors

ADM's primary competitors include:

1. Cargill
2. Bunge Global S.A.
3. Ingredion Incorporated
4. Wilmar International
5. Tate & Lyle

These companies operate in similar sectors, offering agricultural processing and commodity trading services

2. Largest Institutional Shareholders

Approximately 78.28% of ADM's stock is owned by institutional investors. Notable institutional shareholders include:

- Sage Capital Advisors LLC
- Exeter Financial LLC
- Central Trust Co.

Additionally, Mollie H. Carter is the largest individual shareholder, owning 11.42 million shares, representing 2.38% of the company.

3. Management Team

Key members of ADM's leadership include:

- Juan R. Luciano – Chair of the Board, President, and CEO
- Christopher M. Cuddy – Senior Vice President; President, Carbohydrate Solutions; President, North America
- Pierre-Christophe Duprat – President, BioSolutions and International Corn
- Kristy Folkwein – Senior Vice President and Chief Information Officer
- Regina Jones – Senior Vice President and Chief Legal Officer
- Domingo Lastra – President, Latin America



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4. Revenue

For the fiscal year ending December 31, 2024, ADM reported annual revenue of \$85.53 billion, reflecting an 8.95% decline from the previous year.

5. Institutions with Buy Recommendations:

While the majority of analysts have issued "Hold" or "Neutral" ratings, Macroaxis currently provides a "Buy" recommendation for ADM.

6. Summary of Analyst Sentiment:

Analyst sentiment for ADM is mixed:

- Average Recommendation: Hold
- Average Target Price: \$48.40
- Number of Ratings: 13

However, some analysts have downgraded the stock to "Sell" due to challenges in agricultural markets and other macroeconomic factors.

7. Insider Buying and Selling (Last 24 Months)

In the past 24 months, ADM insiders have sold a total of 227,707 shares, amounting to approximately \$13.84 million. Notable transactions include:

- Juan R. Luciano (President & CEO): Sold shares totaling approximately \$13.3 million.
- Molly L. Fruit: Sold shares worth approximately \$545,574.

There is insufficient data to determine significant insider buying during this period.