



Balfour Capital Group Kinder Morgan, Inc.

Kinder Morgan is one of North America's largest energy infrastructure companies. It owns or operates approximately 79,000 miles of pipelines and 139 terminals. The company transports natural gas, gasoline, crude oil, carbon dioxide (CO₂), and other products, while its terminals store and handle renewable fuels, petroleum products, chemicals, and more.

1. Top 5 Competitors

Kinder Morgan's primary competitors in the oil and gas storage and transportation industry include:

- Williams Companies (WMB)
- Cheniere Energy (LNG)
- Targa Resources (TRGP)
- Enterprise Products Partners (EPD)
- Enbridge (ENB)

2. Largest Institutional Shareholders

As of the latest data:

- Vanguard Fiduciary Trust Co. – 9.19% ownership
- BlackRock Advisors LLC – 5.93% ownership
- State Street Corporation – 5.27% ownership
- Merrill Lynch International – 2.33% ownership

Additionally, Richard D. Kinder, the company's Executive Chairman, holds an 11.57% stake, making him the largest individual shareholder.

3. Management Team

- Kimberly A. Dang – Chief Executive Officer
- Richard D. Kinder – Executive Chairman
- Dax Sanders – Chief Financial Officer and Executive Vice President
- James Holland – Chief Operating Officer
- Sital Mody – President, Natural Gas Pipelines
- Dax Sanders – President, Products Pipelines
- John W. Schlosser – President, Terminals



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4. Revenue

Kinder Morgan reported a trailing twelve months (TTM) revenue of \$15.49 billion.

5. Institutions with Buy Recommendations:

Several institutions have issued buy recommendations for KMI:

- UBS – Price target of \$38
- JP Morgan, RBC Capital, and Scotiabank have also provided recent ratings.

6. Analyst Sentiment Summary

- Consensus Rating: Moderate Buy
- Average Price Target: \$29.79
- Analyst Breakdown: 7 Hold, 7 Buy, 1 Strong Buy

7. Insider Buying and Selling (Last 24 Months)

- Total Insider Sales: 1,471,884 shares, totaling approximately \$33.67 million.
- Notable sales include:
 - C. Park Shaper – ~\$17.08 million
 - Thomas A. Martin – ~\$5.59 million
 - Michael C. Morgan – ~\$4.33 million
 - John W. Schlosser – ~\$2.28 million
- Insider Buying: Data indicates that insiders have been buying 490.1K shares of KMI stock for a value of \$13.1M over the last 3 months.