



Balfour Capital Group Walmart Inc.

Walmart Inc. is a multinational retail corporation headquartered in Bentonville, Arkansas. It operates a chain of hypermarkets, discount department stores, and grocery stores across the United States and in 19 other countries. The company serves approximately 270 million customers weekly through more than 10,750 stores and various eCommerce platforms. Walmart employs around 2.1 million associates worldwide and is committed to helping people save money and live better through a people-led, tech-powered omnichannel approach .

1. Top 5 Competitors

Walmart faces competition from several major retailers:

- Amazon – A leading e-commerce platform with a vast product range and global reach.
- Costco Wholesale – A membership-based warehouse club offering bulk goods at discounted prices.
- Target – A general merchandise retailer known for its curated product selection and shopping experience.
- Kroger – One of the largest supermarket chains in the U.S., focusing on groceries and related products.
- Home Depot – A home improvement retailer specializing in construction products and services .

2. Largest Institutional Shareholders

As of the latest data:

- The Vanguard Group – Holds approximately 5.1% of Walmart's shares.
- BlackRock Inc. – Owns about 3.6% of the company's stock.
- State Street Corporation – Possesses around 2.3% of Walmart's shares .

Collectively, institutional investors own about 35% of Walmart's outstanding shares.



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3. Management Team

Walmart's executive leadership includes:

- Doug McMillon – President and CEO, Walmart Inc.
- John David Rainey – Executive Vice President and Chief Financial Officer
- Suresh Kumar – Executive Vice President, Global Chief Technology Officer and Chief Development Officer
- Kathryn McLay – President and CEO, Sam's Club
- Judith McKenna – President and CEO, Walmart International
- Rachel Brand – Executive Vice President, Global Governance, Chief Legal Officer and Corporate Secretary
- Donna Morris – Executive Vice President, Chief People Officer.

4. Revenue

For the fiscal year ending April 30, 2025, Walmart reported:

- Annual Revenue: \$680.985 billion, a 5.07% increase from the previous year.
- Quarterly Revenue (ending April 30, 2025): \$165.609 billion, a 2.54% year-over-year increase .

5. Institutions with Buy Recommendations:

Several financial institutions have issued buy recommendations for Walmart's stock:

- UBS Group – Maintained a "buy" rating with a price target of \$110.
- Goldman Sachs – Reiterated a "buy" rating on Walmart shares.
- KeyCorp – Assigned an "overweight" rating with a target price of \$105.



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6. Analyst Sentiment Summary

Analyst consensus for Walmart is generally positive:

- Average Recommendation: Buy
- Average Target Price: \$109.49
- Number of Ratings: 42 .

Additionally, the average brokerage recommendation (ABR) stands at 1.16 on a scale where 1.0 indicates a Strong Buy and 5.0 a Strong Sell, suggesting strong bullish sentiment

7. Insider Buying and Selling (Last 24 Months)

Over the past 24 months:

- Insider Sales: Approximately 101.95 million shares sold, totaling around \$6.01 billion.
- Recent Activity: In the last 3 months, corporate insiders have sold shares worth approximately \$2.1 billion .

There is limited publicly available data on insider purchases during this period.