



# Balfour Capital Group C.H. Robinson Worldwide, Inc.

C.H. Robinson is a leading global logistics company offering freight transportation, third-party logistics (3PL), supply chain consulting, and produce sourcing services. Founded in 1905 and headquartered in Eden Prairie, Minnesota, the company operates through segments like North American Surface Transportation (NAST), Global Forwarding, and Robinson Fresh. With a network of over 300 offices worldwide, C.H. Robinson manages approximately 37 million shipments annually, serving more than 83,000 customers and collaborating with 450,000 contract carriers.

## 1. Top 5 Competitors

C.H. Robinson's primary competitors in the logistics and freight forwarding industry include:

- UPS Supply Chain Solutions
- XPO Logistics
- Expeditors International of Washington (EXPD)
- J.B. Hunt Transport Services Inc.
- FedEx Corporation

## 2. Largest Institutional Shareholders

As of the latest filings, the largest institutional shareholders of C.H. Robinson include:

- The Vanguard Group, Inc. – 12.3% ownership
- First Eagle Investment Management, LLC – 9.04%
- BlackRock, Inc. – 8.89%
- State Street Global Advisors, Inc. – 5.92%

## 3. Management Team

Key executives at C.H. Robinson include:

- Dave Bozeman – President & Chief Executive Officer
- Damon Lee – Chief Financial Officer
- Arun Rajan – Chief Strategy and Innovation Officer
- Angie Freeman – Chief Human Resources and ESG Officer
- Michael Castagnetto – President of North American Surface Transportation
- Jordan Kass – President of Managed Solutions



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## 4. Revenue

In 2024, C.H. Robinson reported total revenues of \$17.7 billion, with \$23 billion in freight under management.

## 5. Institutions with Buy Recommendations:

Truist Securities initiated coverage of C.H. Robinson with a "Buy" recommendation, suggesting a potential upside of 21.51%

## 6. Analyst Sentiment Summary

Analyst consensus for C.H. Robinson is a "Moderate Buy," with an average rating of 3.84 out of 5, based on evaluations from 25 analysts.

## 7. Insider Buying and Selling (Last 24 Months)

Over the past 12 months, insiders at C.H. Robinson have:

- Purchased: 119,268 shares
- Sold: 169,986 shares

In the last 3 months, insiders have sold shares worth approximately \$1.1 million.