



# Balfour Capital Group Cintas Corporation

Cintas Corporation is a Fortune 500 company headquartered in Cincinnati, Ohio. It specializes in providing a wide range of products and services to businesses, including uniforms, mats, mops, towels, restroom supplies, workplace water services, first aid and safety products, eye-wash stations, safety training, fire extinguishers, sprinkler systems, and alarm services. The company's offerings aim to help clients maintain clean, safe, and well-prepared work environments.

## 1. Top 5 Competitors

Cintas faces competition from several companies in the uniform and facility services sector. The main competitors include:

1. Aramark
2. UniFirst
3. AlSCO Uniforms
4. Prudential Overall Supply
5. Mission Linen Supply

Each of these companies offers a variety of services similar to Cintas, posing both challenges and opportunities in this dynamic market.

## 2. Largest Institutional Shareholders

Cintas has significant institutional ownership, with major shareholders including:

- Vanguard Group Inc. – \$7.78 billion
- BlackRock Inc. – \$3.97 billion
- State Street Corp – \$3.00 billion
- Nuveen LLC – \$1.88 billion
- Geode Capital Management LLC – \$1.54 billion
- FMR LLC – \$1.54 billion
- Invesco Ltd. – \$907.60 million

These holdings reflect the confidence of institutional investors in Cintas's business model and growth prospects.

## 3. Management Team

Cintas's executive leadership includes:

- Todd M. Schneider – President & Chief Executive Officer
- J. Michael Hansen – Executive Vice President & Chief Financial Officer
- James N. Rozakis – Executive Vice President & Chief Operating Officer

Additionally, Scott D. Farmer serves as the Executive Chairman of the Board.



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## 4. Revenue

For the fiscal year ended May 31, 2024, Cintas reported revenue of \$9.60 billion, an 8.9% increase from the previous year's \$8.82 billion. Operating income for fiscal 2024 was \$2.07 billion, up from \$1.80 billion in fiscal 2023 .

## 5. Institutions with Buy Recommendations:

Several financial institutions have issued buy recommendations for Cintas, including:

- BofA Securities – Initiated coverage with a Buy rating and a price target of \$250
- Argus Research – Maintained Buy rating, adjusting the price target to \$230 from \$215

These endorsements reflect positive sentiment about Cintas's financial performance and growth prospects .

## 6. Analyst Sentiment Summary

As of the latest data, analyst sentiment for Cintas is mixed:

- Buy Ratings: 9
- Hold Ratings: 7
- Sell Ratings: 3

The average analyst price target over the past three months is \$219.10 .

## 7. Insider Buying and Selling (Last 24 Months)

In the past 24 months, insider activity has been predominantly selling:

- Todd Schneider (CEO) sold 21,964 shares on July 29, 2024, valued at approximately \$4.2 million
- James Rozakis (COO) sold 2,000 shares on April 7, 2025, valued at approximately \$380,740

There have been no reported insider purchases during this period, indicating a trend of profit-taking among executives .