



Balfour Capital Group Dominion Energy, Inc.

Dominion Energy is a Richmond, Virginia-based utility company providing regulated electricity and natural gas services to over 7 million customer accounts across 20 U.S. states. Its operations span electric generation, transmission, and distribution, as well as natural gas transmission, distribution, storage, and processing. The company is also a leading developer and operator of regulated offshore wind and solar power, and the largest producer of carbon-free electricity in New England .

1. Top 5 Competitors

Dominion Energy's primary competitors include:

- Duke Energy Corporation
- Southern Company
- NextEra Energy, Inc.
- Exelon Corporation
- American Electric Power Company, Inc. (AEP) .

2. Largest Institutional Shareholders

As of the latest data:

- Vanguard Group Inc. is the largest institutional shareholder, owning approximately 10.68% of the company .
- Other significant institutional investors include Barclays PLC and Royal Bank of Canada, each holding substantial positions in Dominion Energy .

3. Management Team

Key executives at Dominion Energy include:

- Robert M. Blue – Chair, President, and Chief Executive Officer
- Steven Ridge – Executive Vice President and Chief Financial Officer
- Carlos M. Brown – President of Dominion Energy Services; Executive Vice President, Chief Legal Officer, and Corporate Secretary
- Regina J. “Gina” Elbert – Senior Vice President and Chief Legal and Human Resources Officer .



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4. Revenue

- 2024: Operating earnings were \$2.4 billion (\$2.77 per share), up from \$1.7 billion (\$1.95 per share) in 2023 .
- Q1 2025: Revenue reached \$4.08 billion, an increase from \$3.63 billion in the same quarter of the previous year .

5. Institutions with Buy Recommendations:

Analyst opinions on Dominion Energy are mixed:

- Guggenheim maintains a "Buy" rating with a price target of \$69.
- Barclays has an "Overweight" rating with a price target of \$55.
- Other firms like Morgan Stanley, JPMorgan, and Goldman Sachs have issued "Hold" or "Neutral" ratings with price targets ranging from \$52 to \$63 .

6. Analyst Sentiment Summary

The consensus among analysts is a "Hold" rating:

- 20% recommend a "Strong Buy"
- 20% recommend a "Buy"
- 56% suggest "Hold"
- 4% advise "Sell"
- 0% recommend a "Strong Sell" .

7. Insider Buying and Selling (Last 24 Months)

- Insider Buying: In the past 3 months, insiders have purchased more shares than they have sold. Notably, on March 13, 2025, Vanessa Allen Sutherland bought 475 shares at \$54.01 per share .
- Insider Selling: Over the last 24 months, insiders have sold a total of 12,500 shares, amounting to approximately \$591,687.50 .