



Balfour Capital Group Illinois Tool Works Inc.

Illinois Tool Works (NYSE: ITW) is a Fortune 300 diversified industrial manufacturer. Founded in 1912 and headquartered in Glenview, Illinois, it operates across seven segments—Automotive OEM, Construction Products, Food Equipment, Polymers & Fluids, Specialty Products, Test & Measurement & Electronics, and Welding—with a global network of ~44,000 employees across 51 countries. In 2024, ITW posted revenue of approximately \$15.9 billion.

1. Top 5 Competitors

Based on the industrial machinery space, ITW's top peer group includes:

- Parker-Hannifin (PH)
- Ingersoll Rand (IR)
- Xylem (XYL)
- Dover (DOV)
- Snap-on (SNA)

2. Largest Institutional Shareholders

Institutional investors own ~79.8 % of ITW shares. Largest holders include:

- Vanguard Group: ~\$6.54 B
- Briar Hall Management LLC: ~\$6.41 B
- BlackRock Inc.: ~\$5.52 B
- State Street Corp: ~\$3.28 B
- Northern Trust Corp: ~\$3.01 B

3. Management Team

Key executives:

- E. Scott Santi – Chairman
- Christopher A. O'Herlihy – President & Chief Executive Officer



Balfour Capital Group Illinois Tool Works Inc.

4. Revenue

Total revenue for 2024 was \$15.9 billion.

5. Institutions with Buy Recommendations:

As of June 2025, analyst sentiment shows a mix:

- On MarketBeat: ITW has 2 Buy, 7 Hold, 3 Sell, and 1 Strong Buy ratings—yielding a consensus rating score of 2.08 (moderate positive) .
- TipRanks indicates an overall “Moderate Buy” consensus

6. Analyst Sentiment Summary

- Media sentiment is very positive—score ~1.60–1.62, outperforming some competitors .
- Broker opinions: Neutral to slightly positive consensus. TipRanks fair value ~US\$248 vs current ~US\$241—hinting slight undervaluation .

Overall, analysts see steady performance with limited upside (~2–5 %).

7. Insider Buying and Selling (Last 24 Months)

Institutional Activity:

- Buys: 108.2 million shares (\$27.1 b) purchased by ~1,492 funds.
- Sells: 23.36 million shares (\$5.9 b) sold by ~1,211 institutions.

Insider (Management) Activity:

Over the past 3 months:

- Insiders bought 482.2 k shares (\$124.7 million)
- Insiders sold 529.9 k shares (\$136.9 million)
- Insider ownership hovers around 0.6–0.9%.

This pattern indicates ongoing activity from executives, with slightly more selling volume in MW.