

Balfour Capital Group **Airbus SE**

Airbus is a global aerospace group with three main divisions: Commercial Aircraft (A220, A320 family, A330, A350), Defence & Space, and Helicopters. Commercial aircraft are the largest revenue driver; the group delivered 766 jets in FY-2024 and generated €69.2bn consolidated revenue.

1. Top 5 Competitors

- Boeing primary rival in single-aisle & widebody jets.
- COMAC rising narrow-body competitor (C919) with >1,000 orders, strong homemarket tailwind.
- Embraer key in regional jets; eyeing next-gen narrow-body concepts. Fortune
- Lockheed Martin defence programs competitor.
- Leonardo helicopters/defence overlap.

2. Largest Institutional Shareholders

Core state holders and leading asset managers (latest disclosed stakes):

- French State (SOGEPA) ~10.8%
- German State (via KfW / GZBV) ~10.8%
- Spanish State (SEPI) ~4.1%
- TCI Fund Management ~3.0%
- BlackRock ~4.0%
- Vanguard ~3.1%

(Percentages per Airbus/MarketScreener/ownership trackers.)

3. Management Team

- René Obermann Chairman, Board of Directors.
- Guillaume Faury Chief Executive Officer (CEO).
- Thomas Toepfer Chief Financial Officer (CFO).
- Christian Scherer CEO, Commercial Aircraft (transitioning role; Lars Wagner named successor effective Nov–Dec 2025).
- Michael Schoellhorn CEO, Defence & Space.
- Bruno Even CEO, Airbus Helicopters.

Rte de Lausanne, 10, Yverdon-les-Bains, Switzerland

USA: +1 312 857 6941

28 Stanley Street, Central, Hong Kong

35 Collins Street, Melbourne, VIC, Australia



Balfour Capital Group **Airbus SE**

4. Revenue

FY-2024 revenue: €69.2bn (vs. €65.4bn in 2023). Commercial Aircraft revenue €50.6bn.

5. Institutions with Buy Recommendations:

- UBS upgraded to Buy, PT €220 (Sept 2025).
- Deutsche Bank Buy, PT ~€185–186 (Jul–Aug 2025).
- Bernstein Outperform (initiated Jun 2024; still cited in coverage summaries).

6. Analyst Sentiment Summary

Coverage remains broadly positive; recent round-ups show ~75% Buy ratings and an average PT around €200–€205 (varies by source/time).

7. Insider Buying and Selling (Last 24 Months)

Airbus discloses PDMR (manager) dealings under EU MAR; notable public items in the period include:

- Regular company share buybacks (for employee share plans/equity compensation) in late-2024, disclosed under MAR—these are issuer transactions, not individual PDMR, but indicate ongoing equity distribution to managers/staff. <u>Airbus</u>
- Airbus' investor governance & remuneration reports confirm ongoing equity-based compensation for executives (individual PDMR notices are filed via national registers and company disclosures). Public consolidated PDMR logs are not centrally listed on a single Airbus page; to review named insider trades (e.g., CEO/CFO), check the FY-2024 Board Report / Remuneration Policy alongside regulator registers.

Rte de Lausanne, 10, Yverdon-les-Bains, Switzerland