



Balfour Capital Group Waste Management, Inc.

WM is North America's largest provider of environmental services, offering collection, transfer, recycling, landfill/disposal, and resource recovery. It also develops landfill-gas-to-energy/RNG projects via WM Renewable Energy and operates a nationwide network of transfer stations and landfills that underpin a vertically integrated model.

1. Top 5 Competitors

- Republic Services (RSG)
- Waste Connections (WCN)
- GFL Environmental (GFL)
- Clean Harbors (CLH)
- Casella Waste Systems (CWST)

WM's filings note competition from large national firms and municipal operators; peer filings commonly cite WM/RSG/WCN/GFL as the core competitive set.

2. Largest Institutional Shareholders

- Vanguard Group / Vanguard index funds
- BlackRock
- State Street

(Exact fund lines and share counts shown on Yahoo Finance's "Holders" page.)

3. Management Team

- James C. "Jim" Fish, Jr. – Chief Executive Officer
- John Morris – President & Chief Operating Officer (elevated to President in 2025)
- Devina A. Rankin – EVP & Chief Financial Officer (WM announced on Aug 21, 2025 that Rankin plans to retire; David Reed named successor)
- Charles "Chuck" Boettcher – EVP & Chief Legal Officer
- Tara Hemmer – Chief Sustainability Officer



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4. Revenue

- FY2024 revenue: ~\$22.06 billion, up ~8% YoY. (Q4'24 revenue was \$5.89B.)

5. Institutions with Buy Recommendations:

- JPMorgan – Overweight, PT raised to \$277 (May 2025).
- Raymond James – Outperform (maintained; PT ~\$255–\$256, Jun–Jul 2025).
- Oppenheimer – Outperform (PT raised to \$265, Jul 2025).

(Additional mentions of Scotiabank, Melius, Citi, HSBC with Buy/Outperform during 2025.)

6. Analyst Sentiment Summary

Recent round-ups show “Moderate Buy/Buy” consensus and rising targets following solid execution and margin expansion. (E.g., MarketBeat cites a Moderate Buy from ~22 firms; Public.com shows a Buy consensus from ~29 analysts.)

7. Insider Buying and Selling (Last 24 Months)

- Aggregate activity: Third-party tallies indicate ~234k WM shares sold (~\$50.3M) over the last 24 months (net selling overall).
- Notable buy: Director Andrés Gluski purchased ~\$158k of WM shares in July 2025.
- Recent individual Form 4 example: Company officer Kimberly G. Stith reported small sales in Sep 2025 (under a 10b5-1 plan; largely tax-related).

(For a running ledger of Form 4s, see SEC-sourced aggregators like OpenInsider/Yahoo’s “Insider Transactions”.)