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PUBLISHED ON
10/21/2025

Balfour Capital Group
AutoZone, Inc.

AutoZone is a leading retailer and distributor of automotive replacement parts and accessories serving both DIY (retail) and DIFM/professional (commercial) customers across the U.S., Mexico, and Brazil. It sells new and remanufactured hard parts, maintenance items, accessories, and related products through thousands of stores and online channels.

1. Top 5 Competitors

- O'Reilly Automotive (ORLY)
- Advance Auto Parts (AAP)
- Genuine Parts Co. (GPC / NAPA)
- LKQ Corporation (LKQ)
- Monro (MNRO)

These are the principal "automotive retail/aftermarket" peers frequently grouped with AZO.

2. Largest Institutional Shareholders

- Vanguard Group
- BlackRock
- State Street
- JPMorgan Chase
- Geode Capital / Morgan Stanley / RBC (next largest cohort)

Fintel's 13F aggregation lists Vanguard, BlackRock, State Street, JPMorgan, Geode, etc., as the largest holders by reported shares.

3. Management Team

- Philip B. Daniele III — President & Chief Executive Officer (CEO since Jan 2024)
- Jamere (Jameer) Jackson — Chief Financial Officer
- Tom Newbern — Chief Operating Officer (long-time AutoZoner; promoted to COO)
- William C. Rhodes III — Chairman; board approved transition to non-executive chairman on Oct 8, 2025.

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4. Revenue

FY2025 net sales: $18.9B (year ended Aug 30, 2025), up ~2.4% y/y. Q4 FY2025 net sales were $6.24B.

5. Institutions with Buy Recommendations:

- JPMorgan — Overweight, price target raised to $4,850 (Sept 15, 2025).
- Bank of America Securities — Buy, PT $4,800 (May 21, 2025; reiterated Oct 8, 2025 coverage).
- Wells Fargo — Overweight, PT adjusted to $4,700 (Sept 24, 2025).

6. Analyst Sentiment Summary

Recent compilers put AZO at Buy / Moderate Buy overall:

- MarketBeat: Moderate Buy consensus.
- ValueInvesting.io (consensus of ~33 analysts): Buy.
- (Yahoo's ABR also sat near 1.4—on a 1=Strong Buy scale—this week.)

7. Insider Buying and Selling (Last 24 Months)

- CEO Phil Daniele — Acquisition via AutoZone's executive stock purchase plan (Form 4 dated Jan 2, 2025).
- CFO Jamere Jackson — Option grant of 4,049 options at $4,075.31 (reported Oct 10, 2025).
- SVP Domingo Hurtado — Exercises and sales reported across 2024–2025 (e.g., sales on Mar 5, 2024 following option exercises).
- Chairman Bill Rhodes — exercises/option awards and transactions in late 2024; additional activity through 2025 (multiple Forms 4).
- VP & Controller Scott Murphy — sizable sale (~$12M) after exercising options, disclosed late Sept 2025 (media summary of Form 4).

Overall, the pattern over the past two years is routine executive option grants/exercises with net sales by some officers; CEO activity includes plan-based share acquisition rather than open-market selling in 2025.